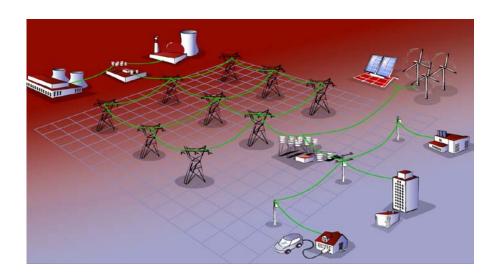


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Smart Grid Primer

Energy Bar Association – Primer for Lawyers

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New Smart Grid role for NETL

- "Modern Grid Strategy" to "Smart Grid Implementation" Strategy
- Develop materials to support SG implementation
 - Implementation Planning
 - Building the business case
 - Best practices and lessons learned
- Share, communicate, and educate stakeholders
- Provide strategic implementation support

Integrate the capabilities of the existing MGS into the greater DOE OE Smart Grid "machine", in an implementation support role.



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What is the Smart Grid – really?



What's different with the Smart Grid?

- Decentralized supply and control
- Two-way power flow
- Two-way information flow

Creating the intelligence and capability to optimize:

- Reliability
- Security
- Economics
- Efficiency
- Environment
- Safety

...for all stakeholders

Smart Grid Characteristics

The Smart Grid is "transactive" and will:

- Enable active participation by consumers
- Accommodate all generation and storage options
- Enable new products, services, and markets
- Provide power quality for the digital economy
- Optimize asset utilization and operate efficiently
- Anticipate & respond to system disturbances (self-heal)
- Operate resiliently against attack and natural disaster

...the enabler







Is it worth it?



The Beneficiaries

- Utilities
- Consumers
- Society

Maybe it depends on who you ask!

Utility Benefits

Operational improvements

- Metering and billing
- Outage management
- Process improvement
- Work force management
- Reduced losses (energy)
- Asset utilization

Asset Management improvements

- System planning (deferral of capital projects)
- Maintenance practices
- Engineering

These benefits are expected to improve customer satisfaction and reduce O&M and capital costs.

Consumer Value Proposition

Benefits

- More reliable service
- Reduced business losses and prices for goods & services
- Potential bill savings
- Transportation cost savings (PHEVs vs. conventional vehicles)
- Information, control, and options for managing electricity
- Option to sell consumer-owned generation and storage resources into the market

Costs

Passed on to the consumer

Answers "What's in it for me?"

An Example

Potential Bill Savings

| Estimated residential bill/year | \$1,200 |
|--|-------------|
| Expected reduction from EE/DR | 10% – 15% |
| Potential savings/year | \$120_\$180 |
| Assumed bill increase to pay for smart grid/year | \$60-\$120 |
| Net consumer value/year | \$0 -\$120 |

Positive value but not very compelling!

Another Example

Potential Fuel Cost Savings

| Assumed miles driven/year | 10,000 |
|-----------------------------------|--------------------|
| Fuel cost (gas)/mile | \$0.10 - 0.15 |
| Fuel cost (PHEV)/mile | \$0.03 - 0.05 |
| Annual fuel cost (gas) | \$1,000 – \$1,500 |
| Annual fuel cost (PHEV) | \$300 – \$500 |
| Potential fuel cost savings/year | \$500 – \$1,200 |
| Premium to purchase PHEV over gas | \$4,000 - \$10,000 |

More compelling but is it enough?

Societal Value Proposition

Benefits

- > Energy independence
 - Deep penetration of electric vehicles –Smart Grid enabled could reduce oil imports by 52%
 - Smart Grid supports conservation, demand response, and reduces T&D losses further reducing peak loads and total U.S. electricity consumption by 56 to 203B KWh's by 2030
- National security
 - Smart Grid increases the decentralization of supply, greatly reducing its vulnerability to attack
 - ➤ 2-way flow of power and information enables the grid to anticipate and respond to problems (self-heals) dramatically reducing the impact and duration of disturbances.
- ➤ Downward pressure on electricity prices through improved operating and market efficiencies, consumer involvement, deferral of capital projects

Societal Value Proposition

Benefits

- > Improved environment
 - Deep penetration of electric vehicles –Smart Grid enabled could reduce CO₂ emissions by 60 to 211 Million metric tons in 2030
 - New storage technologies—including EV's— will enable a much deeper penetration of intermittent renewables.
 - Smart Grid will reduce T&D losses thereby reducing the amount of generation needed to serve a given load.
- > Growing the U.S. economy
 - New jobs—280K new, 140K sustained— to support the planning, design, construction, operation and maintenance of the Smart Grid
 - Economic development for new products and services demanded by Smart Grid consumers
- Improved reliability leading to reduction in consumer losses (~\$135B)

Summary

- Help the consumer "get on board"
- Develop the complete story
 - consumer benefits
 - societal benefits
 - costs of doing nothing
 - address their concerns
 - answer their questions
- If we do this right we can all be winners
 - Suppliers
 - Consumers
 - Society

We can make the Smart Grid a winner for all!

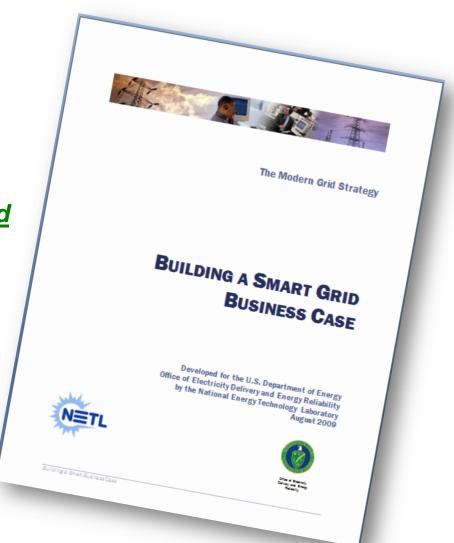


For More Information

For additional Information:

http://www.netl.doe.gov/moderngrid

Coming soon: http://www.smartgrid.gov



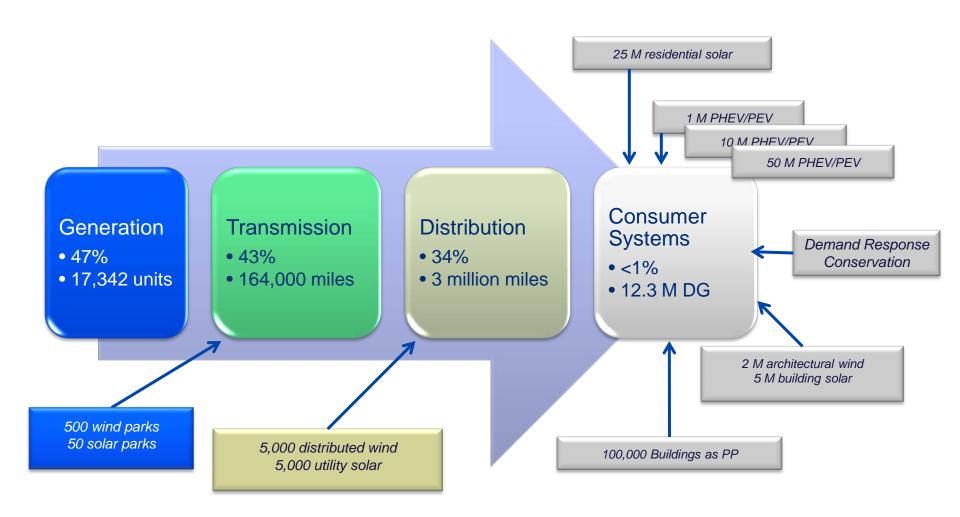




Back-up Slides



The Smart Grid will Optimize Supply



Some Challenges

- Technology
- Interoperability and cyber security standards
- Regulatory Policy
- Workforce training and education
- Consumer engagement (the market)



WV Smart Grid Costs & Benefits

PV 20-yr Cost and Benefits (\$1000)

| Solution | Cost | Benefits |
|----------|---------|----------|
| AMI | \$399 | \$1,377 |
| IT | \$170 | \$1,025 |
| DR | \$22 | \$877 |
| DMS | \$454 | \$3,286 |
| DER | \$832 | \$3,671 |
| Total | \$1,878 | \$10,236 |

Benefit to Cost Ratio for West Virginia – **5:1**Benefit to Cost Ratio for San Diego – 6:1
Benefit to Cost Ratio for US (EPRI 2004) – 4:1 to 5:1

How do we engage the consumers?

Three Step Process

- Create Understanding of Smart Grid concepts and issues through effective communication, education, and debate
- Create Alignment using a collaborative approach and by allowing consumers to impact the direction of the Smart Grid transition in their respective areas or regions
- Motivate:
 - Value in moving forward
 - Cost/penalties of doing nothing
 - Address their questions and concerns

Addressing Consumer Concerns

Burdensome new tools

- "keeping it simple"
- Set it and forget it

Privacy

- How do we protect the privacy of consumers and gain their trust?
- Other industries have addressed this concern. Let's check with them.

Cyber vulnerability

Control and trust

- Utility control of prices that change frequently ("price of gasoline" model)
- Bad experience with de-regulation
- Worry that smart-grid technologies are just another way for utilities to make extra money off consumers

Technology obsolescence

Answering Consumers' Questions

- Why do we need to pursue the consumer side (smart meters) before smart grid upgrades are made to the distribution system?
- Why can't many of the benefits that Smart Grid provides be done with existing technologies, e.g., existing demand response technologies?
- All consumers will pay for Smart Grid investments, but only some will (can) take the initiative to achieve the benefits. Is that fair?
- Will consumers have to purchase additional devices to participate with the Smart Grid and enjoy its benefits, e.g., home area networks, in-home displays?
- Will Smart Grid technologies increase the risk of cyber security events resulting in a less secure grid?